South Dakota Soybean Processors
Volga Soybean Discount Schedule
Effective September 15, 2018

VOLGA DISCOUNT SCHEDULE
PLEASE HAVE YOUR CARD READERS IN YOUR TRUCKS
1 CARD PER TRUCK

Soybean Receiving Clean Trailer Policy: SDSP has a ZERO tolerance for the following:
*Treated Soybean Seed * Animal byproducts * Glass * Fertilizer *
*Any other product/contaminant that is deemed unsafe for food consumption *
Loads will be rejected if any item listed above, or other unsafe contaminant is found in your trailer.

The following discounts for soybeans not grading #1 will apply.

Reinspection Procedures: All samples not grading #1 YSB will be retained for 10 days after unload. The reinspection fee for 2017/2018 marketing year is $20.00 per sample. Request by shipper for third party reinspection; costs are at shipper’s expense.

<table>
<thead>
<tr>
<th>Total Damage</th>
<th>Discount in % of Contract Price</th>
<th>Heat Damage</th>
<th>Discount in % of Contract Price</th>
<th>Moisture %</th>
<th>Discount in % of Contract Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.1 – 3.0</td>
<td>½ %</td>
<td>0.3 - 0.5</td>
<td>½ %</td>
<td>13.1 – 13.5</td>
<td>1.5 %</td>
</tr>
<tr>
<td>3.1 – 4.0</td>
<td>1 %</td>
<td>0.6 - 1.0</td>
<td>¼ %</td>
<td>13.6 – 14.0</td>
<td>3.0 %</td>
</tr>
<tr>
<td>4.1 – 5.0</td>
<td>1.5 %</td>
<td>1.1 - 1.5</td>
<td>1 %</td>
<td>14.1 – 14.5</td>
<td>4.0 %</td>
</tr>
<tr>
<td>5.1 – 6.0</td>
<td>1.75 %</td>
<td>1.6 - 2.0</td>
<td>1.25 %</td>
<td>14.6 – 15.0</td>
<td>5.0 %</td>
</tr>
<tr>
<td>6.1 – 7.0</td>
<td>2 %</td>
<td></td>
<td>15.1 – 15.5</td>
<td>6.0 %</td>
<td></td>
</tr>
<tr>
<td>7.1 – 8.0</td>
<td>2.25 %</td>
<td></td>
<td>15.6 – 16.0</td>
<td>7.0 %</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>16.1 – 16.5</td>
<td>8.5 %</td>
<td></td>
</tr>
</tbody>
</table>

Green or immature beans may not be included in total damage and could be subject to rejection or special discounts. Loads containing snow/ice are subject to rejection or special discounts.

Moisture: Soybeans with over 15% moisture are subject to rejection or special discounts.

Damage: Soybeans with over 8% total damage or over 2% heat damage are subject to rejection or special discounts. Heat damage will also be discounted as total damage. Sprouted soybeans will be discounted as damage.

Test Weight: Test weight below 51.0 pounds will be discounted. Soybeans below 49.0 pounds are subject to rejection.

Foreign Material: All foreign material in excess of 1% shall be deducted from the gross weight.

Splits: Over 25% subject to special discounts.

Other Colors: 1/2 % of cash price per bushel for each 1% or fraction thereof brown or black in excess of 1%

Corn Discount: Soybeans with 3% or more corn will be discounted ½ % of cash price per bushel for each 1% or fraction thereof over 3%. In addition the weight will be deducted from the gross weight.

Other Discounts: 1.50% of cash price per bushel for Sour and or Musty, Heating, CoFo, Sticks, Weevily, DLQ. Buyer reserves the right to reject any shipment with excessive amounts of the above listed factors. All shipments settled on an individual basis.

Subject to change without notice